

2016 Custom Work Rate Guide for the Shenandoah Valley

Job	Unit	No. Responses	Weighted Average	High	Low	Total Volume Reported in Surveys
Pasture Mowing ('Brush Hog')	Hour	7	\$62.14	\$90.00	\$35.00	
Mowing Hay	Acre	6	\$16.27	\$18.00	\$12.00	564 Acres
Round Baling	Bale	29	\$7.93	\$12.00	\$4.00	11,948 Bales
Raking or Tedding Hay	Acre	*	\$10.67	*	*	*
Baling Large Squares	Bale	7	\$9.82	\$12.25	\$7.00	4,004 Bales
Baling Small Squares	Bale	*	\$1.06	*	*	669 Bales
Cut, Rake, & Bale Round Bales	Bale	7	\$20.03	\$30.00	\$10.00	1,579 Bales
Cut, Rake, & Bale Small Squares	Bale	*	\$1.71	*	*	350 Bales
Bale Wrapping	Bale	10	\$6.89	\$9.00	\$6.00	2,510 Bales
Planting Corn or Soybeans	Acre	12	\$22.76	\$28.00	\$17.00	2,348 Acres
Planting with Seed Drill	Acre	9	\$21.91	\$25.00	\$9.00	2,302 Acres
Combine Corn	Acre	12	\$35.98	\$42.00	\$30.00	3,028 Acres
Combine Soybeans	Acre	9	\$36.18	\$45.00	\$30.00	1,779 Acres
Hauling Grain	Bushel	5	\$0.20	*	*	*
Corn Silage Harvesting	Hour	12	\$337.49	\$400.00	\$130.00	1,003 Hours
Corn Silage Hauling	Acre	5	\$73.00	\$80.00	\$65.00	*
Corn Silage Bagging	Per ft	*	\$2.33	*	*	*
Heavy Equip Rental (>75 h.p.)	Hour	8	\$58.72			*
Fence Building	Per ft	5	\$3.89	\$5.50	\$2.00	*

Survey was conducted in Augusta, Bath, Highland, Rockbridge, and Rockingham Counties in the winter of 2016. Those entries marked with an asterisk occur where there were fewer than 5 responses and are therefore not printed in order to protect privacy of individual responses.

Please help make this survey more informative by submitting your custom work rates to Tom Stanley via e-mail at stanleyt@vt.edu and put 'Custom Rate Entry' in the subject line. Individual responses are kept confidential, please provide Job Performed, Rate Charged per Unit (per Acre, per Hour, etc), and the volume of work performed (No. of Acres, Hours, etc). This survey is formally conducted every two years but updates will be published in the interim with sufficient entries. For more information, contact Tom Stanley through your local Extension Office.

Survey Compiled by Tom Stanley, Extension Agent, Farm Business Management, 540-463-4734



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